



Maturo Law Associates & Co.
Advocates

2024

THE FIRM

Maturo Law Associates & Co. Advocates is a law, tax consultancy, financial, Conveyance, Tourism, Labor & Employment Matters, Corporate, Real Estate, Intellectual Property Rights, Criminal Litigation, Competition Law, and Investment consulting firm based in Arusha, Tanzania. We are committed to providing a one-stop-shop for legal, tax consultancy, financial, and investment consulting services to our clients, both local and international.

This firm was born out of the vision to build and establish a vibrant consultancy service with unparalleled principles of honesty and satisfaction of both clientele and staff.

Maturo Law Associates & Co. Advocates offers the service of a multi-disciplinary team with in-depth knowledge of the Tanzanian landscape comprising its legal, economic, cultural, and social spectrum. We advise national and international companies, investors and institutions, sponsors, individuals, civil society organizations, public entities, and governments on their interventions' legal, tax, financial, and investment issues in Tanzania and the East Africa Region.

VISION Fueled by the steadfast

& MISSION commitment to our clients, MATURO LAW ASSOCIATES aspires to become a pillar of efficient and unparalleled legal and tax practice and expertise. The firm is large enough to handle national and multinational conglomerates' requirements, yet modest and caring sufficient to grant an audience to the marginalized members

of the society, whose rights are always abrogated with little representation.

AREAS OF PRACTICE

- Tax
- Corporate and commercial law
- Litigation and Dispute Management/ Resolution
- Intellectual Property
- Corporate Governance services
- Financial and investment consulting
- Real Estate
- Criminal Litigation
- Civil Litigation
- Employment & Labor Matter
- Intellectual Property Rights
- Banking, Finance & Capital Markets.

TAX

Governments around the world are implementing policies that demand greater financial transparency and seek higher tax revenues from corporations. Navigating the evolving global tax environment required experience, and a deep understanding of the work of multinational companies and investors.

As your trusted tax counsel and consultant, MATURO LAW ASSOCIATES' practice in this area provides advisory, compliance, and tax dispute resolution services. Our tax lawyers and consultants have extensive experience in supporting clients in the banking and finance, mining, agriculture, telecommunications and broadcasting, manufacturing, infrastructure and service sectors. Drawing on national, regional and international exposure and know-how, the team provides practical solutions to the complex tax issues that arise in businesses.

Our team's background in tax laws, practice, economics and accounting gives us the edge in analyzing transactions and business structures to provide pragmatic solutions for today's dynamic and challenging tax regimes. The team provides the full range of tax services that address the complex challenges faced by businesses. Our tax compliance and advisory service are designed to optimize business operations.

On this area MATURO LAW ASSOCIATES offers the following services:

- Tax Dispute Resolution and Management
- Tax Audit, Tax Health Check and Compliance
- VAT/Indirect and Customs Duties
- Transfer Pricing
- Business Restructuring and Tax
- Tax for Mergers & Acquisition

- Tax Planning
- Real Estate and Tax
- Tax Exemptions

CORPORATE AND COMMERCIAL TRANSACTIONS

We provide end-to-end transactional solutions to our clients globally, across a wide range of capital strategies and funding structures. Our team provides tailored, practical, and innovative advice to help your organization achieve its objectives. We help clients that are in early conversation about company formation; are seeking to raise capital and need guidance concerning mining and energy, real estate, oil and gas, mergers and acquisitions, banking and finance, capital markets and securities issues, employment and immigration services and other general compliance issues and we work with clients that are looking to execute their growth, restructuring, or exit strategy-or are a lender or an arranger of capital raising.

Each of our clients is unique which is why we take the time to understand your business strategic visions and goals as well as the challenges it will face. We apply our experience and judgment to fast-moving situations and changing circumstances to deliver insight and effective solutions to corporate, financial institutions, and investors.

Our focus includes the following areas: -

Regulatory Compliance

MATURO LAW ASSOCIATES is conversant with the complex regulatory regime that govern our clients' businesses. We also keep contact with the regulators to understand the positions and the expectations of the regulators in this complex environment as far as business operations are concerned

Corporate Debt Recovery

In today's economic climate, many businesses suffer from financial and cash flow problems caused by bad debtors. We regularly provide the complete spectrum of legal service to enforce claims by offering the following:

- Pre-litigation steps including conservatory measures, delinquency management and negotiations;
- Utilization of appropriate insolvency measures to obtain payment
- Litigation and arbitration of claims, including advice on appropriate procedures to maximize prospects of speedy enforcement as well as the use of summary and expedited procedures;
- Use of alternative dispute resolution methods such as

mediation, alongside or instead of available execution options;

- Receivership, insolvency, and corporate Restructuring.

As a core element of MATURO LAW ASSOCIATES' recovery practice, we also offer commercial (pre-litigation) collection services to clients for debt recovery on high-volume books of business. This provides proactive, timely, and cost-effective debt recovery solutions and offers our clients the unrivaled levels of technical knowledge, resource and experience that they would expect from a leading law firm coupled with commercial pragmatism and networking.

Our objective is to achieve full payment for our clients in the shortest time period possible, or to negotiate with debtors to agree a workable payment solution acceptable to our client without recourse to litigation. We also have a wide experience in debt recovery actions (including asset seizures and bankruptcy proceedings) across the country.

Real Estate, Conveyancing and Property Acquisitions.

With volatility in the global economy and the emergence of new real estate investors such as insurance companies and pension funds, the commercial real estate market has become much more competitive. Evolving regulatory requirements in key real estate markets and rapidly changing economic

environments have made it more challenging for multinational companies and other investors to manage their real estate portfolios.

MATURO LAW ASSOCIATES assist institutional and private equity investors, multinationals, banks and hostels all of their global real estate needs from buying, selling and leasing property to financing and constructing major projects. As a one-stop shop for real estate legal services across key markets. We develop world-class transactional strategies, provide corporate real estate services and advise on global data center real estate development and management.

The firm has a solid track record in conveyancing practice. We have an extensive experience in creating and advising on securities including mortgages, charges, debentures, loan agreements for banks, micro finance institutions and lending companies. We timely and effectively facilitate transfer of properties and real estate rights' transactions, long term leases for developments and sectional property transactions among others. Generally, on this area we do but is not limited to the following:

- Drafting security documents, reviewing and vetting of documents;
- Perfection of legal documents on appropriate registries and authorities

- Undertaking due diligence upon instructions and advise clients on the findings;
- Assist and advise clients during negotiation of transactions such as joint venture agreements, share purchase agreement and facility agreements;
- Advising on all other conveyance matters.

Mergers and Acquisitions

Mergers and acquisition (M&A), as well as corporate restructuring, feature strongly in today's corporate environment. Businesses are looking for original solutions that will help them to achieve their commercial objectives while mitigating risk exposure. M & A initiatives are highly sensitive and we acknowledge and respect our clients' need for confidentiality.

We exercise the greatest discretion in all M&A dealings-both inside and outside the firm. Especially since our role includes fostering partner buy-in to proposed combinations. Our goal in every merger is to maximize the value of a client's strengths, culture, brand equity and marketplace position.

Our lawyers' experience allows us to execute cross-border deals seamlessly while supporting clients across all stages of the transaction and offering cost-effective and pragmatic business solutions.

Our M&A legal team works seamlessly in coordinating transactions, dealing with regulatory requirements, advising on tax matters, managing and conducting due diligences and preparing all the required documentation. MATURO LAW ASSOCIATES assists clients through all stages of a transaction, from preparing the business for sale or performing due diligence, to negotiating the purchase agreement, coordinating the closing across multiple jurisdictions and integrating the operations of the resulting business. From deal inception to business integration, we help clients close the gap between aspiration and achievement.

Banking and Finance

Today's lenders and borrower face a myriad of challenges, including restrictions on foreign banks' lending to companies in certain jurisdictions, distressed debt and increasing complexity of financial services regulations across the world. With most financing transactions that involve global companies requiring execution in more than one jurisdiction and local law requirements posing challenges that can significantly affect deal value, it is crucial that their lawyers can navigate them through this complex environment.

MATURO LAW ASSOCIATES is exceptionally well-positioned to do this. Our practice is particularly noted for its proficiency in acquisition finance, project

finance, restructuring and insolvency, financial services regulation, structured finance, trade and export finance, real estate finance and securitization. We also offer lenders with efficient debt recovery measures to doubtful borrowers to ensure that your lending business sustains and grow effectively.

Employment, Labour and Immigration Services

We are more than ready to assist you in these areas. MATURO LAW ASSOCIATES represents clients on various employment and labor-related matters including providing different legal opinions on disciplinary hearing procedures, termination, and drafting employment contracts. We assist also in making applications for working and residence permits for our foreign clients who are about to secure employment opportunities within the country and keep an updated regulatory requirement as desired by the regulators from time to time. In the event of disputes there from, we are ready and do represent our clients in various labor dispute resolution machinery.

Mining and Energy

Mining companies face a range of challenges in health, safety and environmental issues, complex regulatory due diligence, cyber-security risk and weakened commodity prices to mention but a few.

Whether you have a complex transaction an energy project to finance, mining to develop, regulations to navigate a contentious dispute to resolve or intellectual property to protect or manage, we will work as part of your team to solve your toughest legal issues. We understand that markets, technology, and regulation are major business drivers in the mining and energy sector

Our clients include both privately and publicly traded mining companies engaged in mineral development in providing advice for corporate transactions, finance (including streaming transactions), securities, mine development concessions and dispute resolution. We bring clients innovative legal solutions related to mineral development, processing, extraction and trading.

We use our knowledge of local markets and our familiarity with international best practices to bring you practical solutions that can be implemented wherever your business takes you. Our full-service mining and energy team advises clients in all key regions, both in term of operations and outbound investment.

Oil and Gas

The team at MATURO LAW ASSOCIATES has extensive knowledge and experience in the legal and regulatory framework in Tanzania relating to oil

and gas matters ranging from negotiating production sharing agreements (PSAs) with the Government of the United Republic of Tanzania to providing our clients with high level legal advice on the laws and regulations applicable to the downstream, mid and upstream petroleum industry.

Capital Markets and Securities

MATURO LAW ASSOCIATES provides practical, commercially focused advice to issuers investment banks, and selling shareholders on equity, debt, and public M&A transactions.

Without local and technical sector expertise and knowledge, we provide practical, commercially focused advice to maximize deal certainty. We represent issuers, investment banks, and selling shareholders in equity and debt transactions including domestic and cross-border (initial public offerings) IPOs, debt issuance and programs, and complex multi-jurisdictional acquisitions and divestitures involving public companies. We work closely with our clients on all legal related issues in listing activities at the Dar es Salaam Stock Exchange (DSE) while keeping up with the regulator of the industry, that is the Capital Market and Securities Authority (CMSA).

Telecommunication, Media and Information Technology

With new technologies being developed which often complement existing platforms, forward-thinking companies can take advantage of these strategic opportunities within the marketplace. The rise in enterprise-first adoption around the internet of things comes after a period where consumers have been driving much of the technological change, and so organizations have to react to this.

Increasingly deals have a global focus while mergers and acquisitions remain a key driving force within the sector. Our firm has local market knowledge, delivering real value in the process and can help you remain profitable in what remains a quickly evolving industry. We focus on three key areas-communication, Digital Media, and technology.

LITIGATION AND DISPUTE RESOLUTION

Litigation is complex and demanding. It calls for experience, decisive judgment and steady nerve. To defend your hand-won advantage or to implement new business strategies, you need thoughtful effective and timely advice which is pragmatic and creative and backed by long experience and legal knowledge and/or exposure.

MATURO LAW ASSOCIATES' team is skilled in litigation and other form of alternative dispute resolution including arbitration and mediation. We give careful consideration to the commercial objectives of clients by carrying out an evaluation of both the legal and reputational risks of each case and seeking the best dispute resolution strategy and approach for the transaction. Our litigation team will guide you through courts, tribunals and governmental bodies and agencies across the country at any and all levels of litigations.

We work starting from providing legal opinion on decision to sue, lodging notice of intention to sue/demand notice, to preparing, lodging documents and litigating in various judicia and quasi-judicial bodies.

Our capabilities in this area mainly include:

- Tax disputes litigation
- Commercial and contractual disputes
- Employment and labour-related disputes
- Antitrust and competition disputes at the fair competition commission and tribunal
- Tortuous liabilities disputes
- Insurance and reinsurance disputes
- Intellectual property infringement disputes

- Debt recovery measures for financial institutions

INTELLECTUAL PROPERTY

Managing and protecting intellectual property (IP) has become increasingly complex for global companies, which often have huge IP portfolios and operations in multiple jurisdictions with varied IP laws and levels of enforcement. Rapid technological advancements have enabled infringers to become more sophisticated and the rise of intellectual property as a main driver of mergers and acquisitions has made developing strategies to protect these assets even more important.

We advise clients on brand management, brand enforcement, patent litigation, patent prosecution, copyright, IP litigation, trade secrets, IP transactions, tax and IP advisory and marketing, advertising and promotions. Based on our long experience in the field, we approach IP management as a strategic issue and have developed the people, processes and technologies to serve as one-stop shop for protecting the IP assets of global businesses. Our main focus on IP is on Trademark, Patents and Copyright.

Trade Marks

We work with companies to ensure that, as a minimum, their house trademarks are protected against and from counterfeiting, imitation and copying of brands.

Our trademark search, formalities and prosecution teams manage trade mark portfolios at all stages:

- Advice on all aspects of filing strategies such as the best way to protect each brand
- Initial trade mark searches and advice on the best clearance strategy
- All aspects of filing trade mark applications through to registration including providing opinions on the registrability of trade marks
- Official actions including responding to objections raised by registrars and third parties
- Recording changes in name and address of owners, assignments and licenses.
- Filing and affecting applications for renewal of trade marks.

Patent

Enforceability of patent rights in the world is one of the concern and challenges that patentees face when looking to protect their inventions with numerous laws and practices in each country and/or region.

MATURO LAW ASSOCIATES handles not only the drafting and analysis of patent and utility model specifications but also the filing, prosecution and renewal of applications those registrable and patentable in Tanzania.

Copyright

Copyright law exists throughout Africa and several countries are members of international treaties such as the Berne Convention. This means that international copyrights are protectable.

Our expertise covers a spectrum of areas including, for example, technical design drawings, computer programs, artistic works, literature, movies, and records.

We advise on all aspects of copyright and related commercial aspects through to the enforcement of those rights. We also advise on related commercial aspects such as licensing and how best to secure copyright rights.

CORPORATE GOVERNANCE AND SERVICES

If you are looking to enter the Tanzanian market and need a team of corporate governance and advisors to handle the complex matters around, MATURO LAW ASSOCIATES can help. Our corporate governance service comprises a complete solution to support your business stay in Tanzania expansion and beyond. Taking care of the most crucial tasks in the lifespan of a company, we do things efficiently and accurately to ensure your company is always legally compliant and primed for success.

Our corporate governance team provides an integrated and extensive

range of governance, compliance and administration services to our clients. This includes support in respect of the ongoing company secretarial obligations required to be fulfilled by companies but also advice and assistance in relation to complex and out-of-the-ordinary transactions.

Our service has broad base ranging from start-up companies to listed and regulated public limited companies and we advise them on all aspects of Tanzanian corporate governance, compliance and administration.

In this area, MATURO LAW ASSOCIATES offers the following services: -

Start – up Services

MATURO LAW ASSOCIATES understands that any business entity begins from its formation/creation. Thus, we offer company formations and registering non-Tanzania/foreign companies with a place of business/ branch in Tanzania in compliance to the existing laws. That is we help in formation of companies through incorporation or registration for compliance by preparing and filing necessary documentation to the respective registering authority.

Statutory and Regulatory Compliance

Provisions of named company secretary you can opt to nominate MATURO LAW ASSOCIATES as your Company Secretary to ensure your Tanzanian

operations run smoothly and efficiently and that adequate measures are put in place so that the company fulfils its statutory obligations

Our services include but not limited to: -

- Providing legal opinions
- Establishing and maintaining company's statutory registers (register of directors and secretaries, register of members, register of mortgage and charges, register of conflict etc.) and providing printed reports/register upon request
- Maintenance of Company's Minutes Books
- Preparing documentation and resolution necessary to convene, hold and minute the Annual General Meeting and approve the Annual Financial Statements
- Preparing Minutes and Resolutions
- Assisting foreign client companies to comply with their obligations when they establish a branch registration in Tanzania
- Preparing and filing of all statutory forms at Companies Registry.

Board Meetings Services

- Scheduling and organizing board meetings
- Attending board meetings and drafting and agreeing to the minutes of those meetings

Other Services

- Drafting power of Attorneys and keeping a register of them
- Advising and affecting changes in directors/secretaries/registered office or company name
- Advising and affecting changes in share capital, transfers and allotment of shares, redemption of shares and share buybacks
- Re-registration from one company type to another
- Advice and assistance in connection with the declaration of dividends
- Notarization of documents
- Filing voluntary winding up petitions/applications in Courts and advice in respect of liquidation of companies
- Company restoration – where a company has been struck off from companies register

FINANCIAL AND INVESTMENT CONSULTING

Financial management is crucial to business success, but not everyone knows where to start or how to proceed. As a business owner, you already have many responsibilities on your plate so the added task of financial planning can take away from other high-priority duties. But with professional investment advisors, you can get the assistance you need to do both.

A new wide range of legal services has considerably expanded the scope and scale of MATURO LAW ASSOCIATES' offerings. Today, we provide comprehensive services including legal and financial consulting. Our business partners include large international investment funds and Tanzania's private sectors. In this area among others, we advise and assist you i:

- Purchase and Sales of Business
- Restructuring Companies and Boosting their Performance
- Raising Borrowed Funds
- Corporate Financing.

The vast experience of our experts to represent the interests of our clients in their relations with large investment funds during private placement of equity and entity into capital will help you to achieve your investment goals. We have experienced lawyers and certified financial advisers to deal with your financial investment at maximum success.

THE TEAM

Mr. DICKSON A. MATURO | Founder

Is the founder of MATURO LAW ASSOCIATE Swith LL. BHons. LL.M, Postgraduate Diploma in Legal Practices (PGDLP) is a practicing Advocate of the High Court of Tanzania, for many years

he was trained by the best well-renowned and under the direct supervision of the Meinrad M. D'Souza - Advocate

He is an active member of the Tanganyika Law Society and East Africa Law Society. He has taken over the practice and the tradition of trustworthiness, integrity, professionalism, dedication, reliability, and commitment. In the years of being in the Legal Profession, Mr. Dickson A. Maturo has vast experience and practice in Commercial Law: Banking, Mortgage & mortgage refinancing, lease financing, Company Law: Formation, Legal Services & company secretaries, corporate and personal specialized litigation, criminal law and practice, Insolvency | Debt Recovery, Tourism and Wildlife, Immigration, Conveyances, Real Estates, Property Law & Investment promotion, Consultancy etc.

Under the Tanganyika Law Society, Mr. Dickson A. Maturo has obtained practical training in Ethics, the Art of Advocacy, Capital Markets, and Securities, Contract Negotiation, the East African Common Market Protocol and Cross border Legal

Practice, Lease financing (IFC), effective Legal Writing for Commercial Lawyers, Taxation, Land and Development, Investment and Development, Commercial Arbitration, the Court of Appeal Rules, etc.

Mr. JOHN B. R. CHUA | Associate

Is an Advocate of the High Court of Tanzania and Subordinate Courts. He has experience in employment and general litigation, he also deals with corporate compliances, dispute resolutions, negotiations, and real estate transactions. He has a Bachelor of Laws and a Postgraduate Diploma in Legal Practice.

Mr. CASTRO PIUS SHIRIMA | Associate

Is an Advocate of the High Court of Tanzania and Subordinate Courts. He has experience in employment and general litigation, he also deals with corporate compliances, dispute resolutions, negotiations, and real estate transactions. He has a Master's Degree (LL.M), Bachelor of Laws (LL. B), and a Postgraduate Diploma in Legal Practice.

Mr. JAPHET J. SHANGALI | Associate

Is an Advocate of the High Court of Tanzania and Subordinate Courts. He has experience in employment and general litigation, he also deals with corporate compliances, dispute resolutions, negotiations, and real estate transactions. He has a Bachelor of Laws (LL. B), and a Postgraduate Diploma in Legal Practice.

Miss.PENDO G. NASSARY | Office administrator

She is an administrator and Office Secretary. She has a solid experience in an Office management.